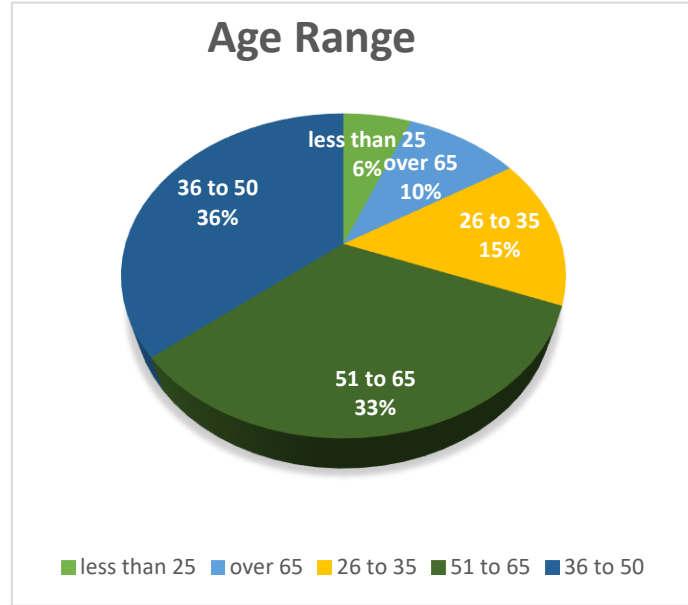
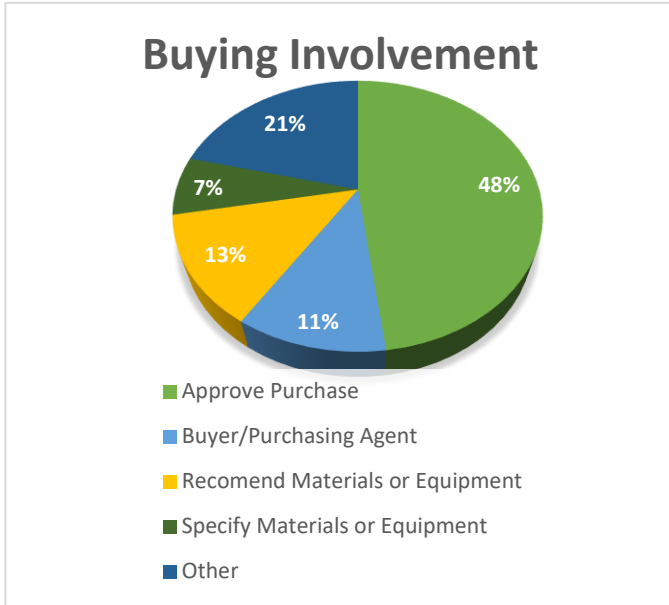


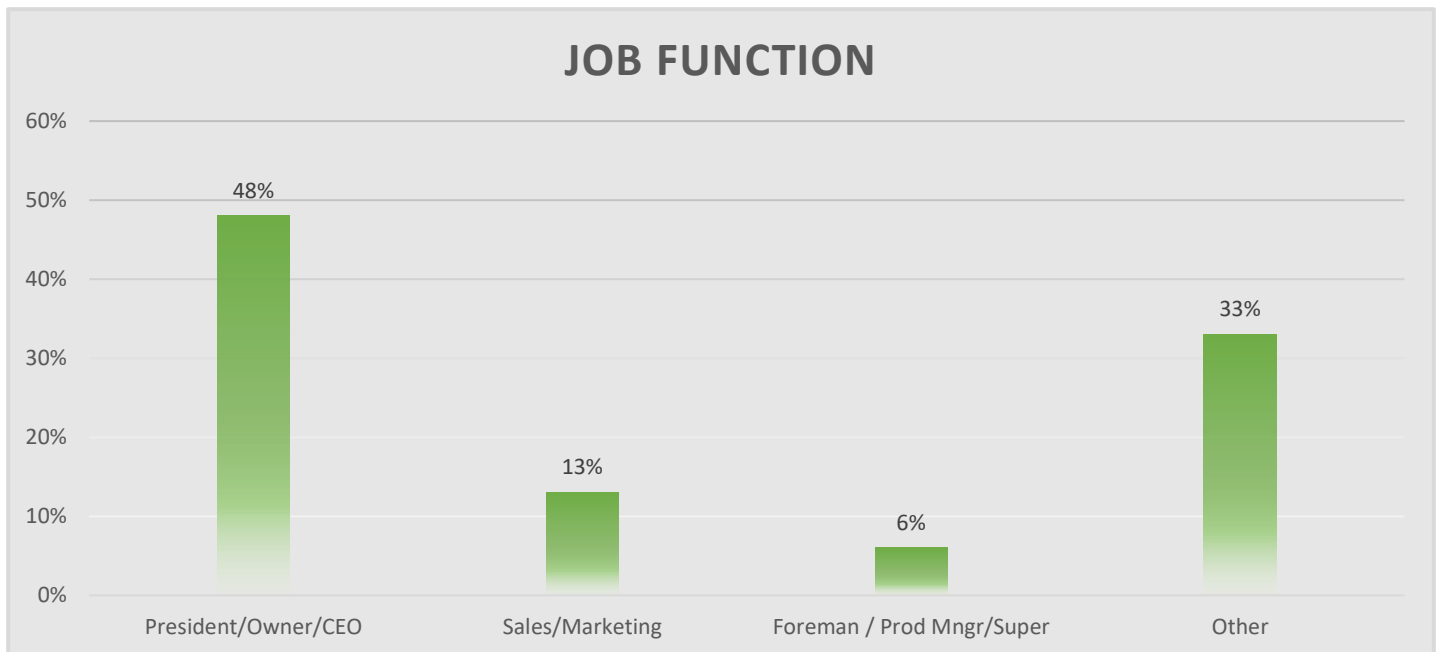


2023 AWFS Fair Attendee Demographics

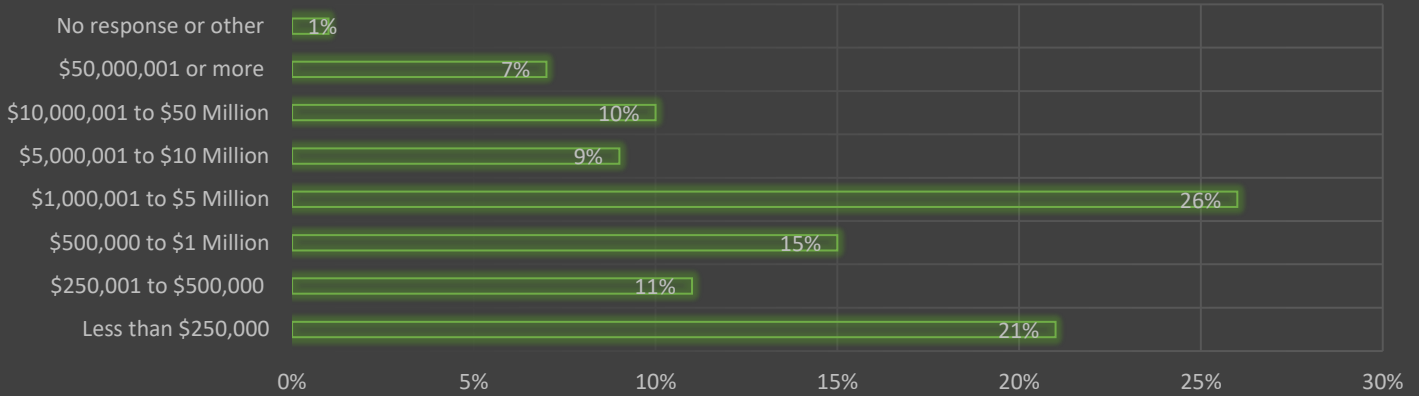
**Stats from 2023 Attendee Registration*



47% of companies attending have been in business for over 20 years.



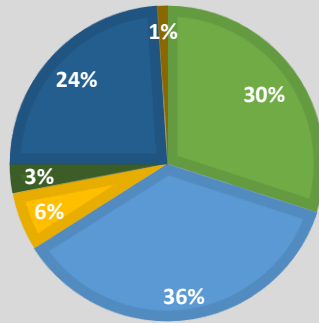
Companies Approximate Sales Volume



46% of attendees said they came to see new products.

ATTENDEES PLAN TO PURCHASE PRODUCT NEXT?

Legend: ■ Immediately ■ 6-12 Months ■ 12-18 Months ■ 18-24 Months ■ No plans to purchase ■ No Response



PRIMARY MATERIAL USED

