

AWFS<sup>®</sup>Fair 2023 Exhibitor Email update #11 June 2023

## Welcome to the 2023 AWFS®Fair!

This email is part of a series of "Exhibitor Updates" that will include information for exhibitors on important show information, links, and deadlines. I recommend saving these so that you do not miss any information.

We are in the home stretch and our excitement is building! 47 DAYS TILL SHOW!

#### LIST RENTALS/SCAMS

Beware of Imposters and Unofficial Vendors.

In the months leading up to the AWFS<sup>®</sup>Fair, sometimes exhibiting companies are contacted by individuals that claim to represent AWFS<sup>®</sup>Fair – often selling advertising in fake show directories or offering "attendee lists" for sale. Do not be tricked! <u>Click here</u> for more information.

## VISIONARY AWARDS – DEADLINE HAS BEEN EXTENDED TO JUNE 15

AWFS<sup>®</sup>Fair is now accepting new product entries! Submit your new product to be eligible to win a 2023 Visionary Award. Follow this link to enter the award portal. <u>https://visionaryaward23.artcall.org</u>

# FIRST TIME EXHIBITOR PRODUCT SHOWCASE - DEADLINE HAS BEEN EXTENDED TO JUNE 15

First time exhibitors have exclusive opportunity to place their product in the lobby showcases at NO charge. Don't miss out and be sure to submit your entry to secure a spot today! Follow this link to enter the portal. <u>https://visionaryaward23.artcall.org</u>

### **ONLINE EXHIBITOR SERVICE KIT**

Click this link for the complete kit <u>FreemanOnline Events and Exhibit Solutions (freemanco.com)</u> Create your own account and start ordering all your necessities.

- Order your electricity.
- Order your carpet.
- Order lead retrieval.
- Download shipping labels.

Here are the forms that are on the website as well:

- Freeman square foot packages
- Show schedule
- Lead Retrieval
- Booth design rules and regulations
- EAC Forms (exhibitor appointed contractors)
- Move In Map Target move in floor plan.

## **EXHIBITOR REGISTRATION**

Save time on show site and please go in register your booth staff and get the Invite a customer code. The access information for exhibitor registration will be sent to the main trade show contact only.

#### Link to registration

#### Problems with registration or want to check on the status of your registration? Contact (224) 563-3761 Email: <u>AWFSFair@csreg.zohodesk.com</u>

Email: AWI SI an @csi cg.20100csk.

#### **INVITE-A-CUSTOMER**

#### Bring your customers to the show for FREE!

Every exhibitor has a code, log into exhibitor registration and get your unique code. You will receive all the contact information from those attendees who register using it. **This is FREE for you, and FREE for your customers!** More information <u>click here</u>.

#### **MONORAIL DISCOUNTS**

AWFS<sup>®</sup>Fair now offers a Monorail discount, purchase one day, 2 day or up to a 7-day pass in advance! AWFS<sup>®</sup>Fair is working to make your trip a little easier. <u>Click here</u>.

#### **MARKETING MANUAL**

Is now available and online! This is your primary source for all information on how to promote your presence and advertise for the show. You can find all the information and more for:

- Promotions and Opportunities
- Meeting rooms
- Personalized web banners
- & more

Please <u>click here</u> to see the entire manual.

### **HOUSING IS OPEN**

Please book your rooms in the AWFS<sup>®</sup>Fair room block as housing is filling up fast. Secure your rooms at your preferred Las Vegas location. <u>Housing link</u>

The one and only official hotel provider of AWFS Fair<sup>®</sup> is onPeak. Please note that hotel reservations made through any company other than onPeak are at the exclusive risk of the individual. If other companies contact you for hotel/travel bookings, they are not endorsed by AWFS Fair<sup>®</sup>.

### **SPONSORSHIP SPOTLIGHTS**

Did you miss a sponsorship spotlight? Be sure to check out these exciting offerings for the show!

- Show App
- You are here Logo Sponsorship
- <u>Wi-Fi Sponsorship</u>
- <u>Aisle Sign Sponsorship</u>
- <u>Attendee of the day sponsorship</u>
- <u>Coffee Sponsorship</u>
- New for 2023 Signage options
- Door Clings

Email Amy Bartz-Simmons with any questions. amy@awfs.org

## **SPONSORSHIP & SIGNAGE**

Add a sponsorship or hanging banner to your 2023 budget to boost traffic to your booth and increase your brand awareness. Please check out the offers and call Amy with any questions.

Sponsorship Opportunities & Sponsorship Contract

Hanging Banner Opportunities & Hanging Banner Contract

Meter Panel Map & Inventory

According to the Center for Exhibition Industry Research (CEIR), exhibit booth efficiency jumps 104% when adding sponsorship to an event plan.

## **AWFS®FAIR REFERAL PROGRAM**

You help us, we reward you! Everyone knows 9 in 10 buying decisions are made with peer recommendations. That said, the AWFS<sup>®</sup>Fair has started a new referral program that allows each exhibitor to earn money for their next booth. <u>Click here</u> to download the form.

# **ONLINE DIGITAL BOOTH**

Each exhibitor should have received their digital booth password and instructions to access your <u>online profile</u>. Please be sure to check your categories, show guide and company profile. You can also access your account and pay your booth online. <u>Instructions</u> <u>Upgrade your online listing</u> <u>Need help? Contact Blake@expocad.com</u>

# AWFS®FAIR LOGO

It is never too early to promote your presence at the Fair, and 2023 show logos are already available to select on our <u>website</u>. Be sure to put the logo on your website, emails, marketing materials and more!

# FOLLOW US ON SOCIAL MEDIA

Follow us on social media. Be sure to follow, like and share! Instagram Facebook LinkedIn

# TOOL TOUR 2023 Program is full!

2023 Tool Tour is stomping its way back to AWFS<sup>®</sup>Fair! The tour is FREE to exhibitors and attendees who participate. Companies that meet the criteria may fill out the form and return it to AWFS for approval.

## **MAVERICK AWARD**

The Maverick Award will honor excellence in marketing strategy and execution for Tool Tour participation at AWFS®Fair 2023. The competition will recognize one qualifying exhibitor based on a variety of criteria within seven different categories. The winner will be announced at the AWFS®Fair this July and will receive a custom trophy and be featured at the show and online. Details will be sent directly to qualifying Tool Tour participants.





### **INSURANCE**

Each exhibitor must have current Exhibitor Liability Insurance on file with AWFS Fair. Please <u>click here to</u> <u>purchase</u> from our preferred vendor or you are welcome to send your own to us as well. <u>Learn more</u>.

## **OFFICIAL SHOW DIRECTORY**

In an effort to make another stride in sustainability the show directory will be combined with the official show daily and available each day of the AWFS Fair 2023. Please contact Woodworking Network to learn more about this exciting new opportunity. In addition, the online floorplan (link) and show app will have the most up-to-date information at all times.



## AWFS MEMBER COMPANY LOGO

AWFS<sup>®</sup> Member companies can now proudly share with all that they are part of the association. Post on your website, email footers, advertisements, and anywhere you see fit! Thank you for being a member and supporting the association! Please email Adria with any questions on the member logo. Adria Salvatore, <u>adria@awfs.org</u>



# AWFS.ORG

Check out AWFS.org for news and updates. Be sure to check out the publications available in the <u>AWFS Newsroom</u>, to learn what AWFS<sup>®</sup> is doing, how we are supporting our industry, and opportunities for you to

learn or get involved.



# AWFS<sup>®</sup> JOB BOARD

Did you know that we have a job board? Check out jobs and posts jobs online at <u>https://www.awfs.org/jobs/</u>.

# Who do I contact with questions?

Booth Sales, Advertising, Sponsorship, Proposals, Signage and Banners, Floor plan **Amy Bartz-Simmons, AWFS®Fair Sales Director** 323.215.0302 amy@awfs.org

Membership and Booth; Billing and Payment questions, Visionary Award information and AWFS<sup>®</sup> Membership information

Angela Hernandez, Executive Assistant & Accounts Receivable 323.838-9440 angela@awfs.org

Overall Exhibitor Operations & Trade Show Kim Roehricht, AWFS<sup>®</sup>Fair Trade Show Director 323.215.0315 kim@awfs.org

CWWK and Education Adria Salvatore, AWFS® Association Director 323-215-0311 adria@awfs.org

This email is being sent to you if you are the Trade Show Contact, Alternate Trade Show Contact or Marketing contact in our database. Please email <u>Angela@awfs.org</u> or <u>Amy@awfs.org</u> if you would like to change your contact status in our database.