



## AWFS®Fair 2023 Exhibitor Email update #9 April 2023

### Welcome to the 2023 AWFS®Fair!

This email is part of a series of “Exhibitor Updates” that will include information for exhibitors on important show information, links, and deadlines. I recommend saving these so that you do not miss any information.

104 DAYS TILL SHOW! We cannot wait to see you! 😊

### ONLINE EXHIBITOR SERVICE KIT

- Order your electricity.
- Order your carpet.
- Order lead retrieval
- Download shipping labels.

Is online and open. Click this link for the complete kit [FreemanOnline Events and Exhibit Solutions \(freemanco.com\)](https://freemanco.com)  
Create your own account and start ordering all your necessities.

Here are the forms that are on the website now:

- [Freeman square foot packages](#)
- [Show schedule](#)
- [Booth design rules and regulations](#)
- [EAC Forms \(exhibitor appointed contractors\)](#)
- [Move In Map – Target move in floor plan.](#)

### FINAL PAYMENT IS DUE APRIL 10, 2023

The final payment is due April 10. **All exhibitors must be paid in full at this time.** You can pay online in your online digital booth profile. For questions on your invoice or payment – please contact Angela Hernandez, [angela@awfs.org](mailto:angela@awfs.org) or 323.838.9440.

### RAPID FIRE PRESENTATIONS

The AWFS®Fair is excited to announce a **promotional opportunity**, exclusively for 2023 exhibitors: We now offer **Rapid Fire presentations**, 10 minute exhibitor-led education sessions at **AWFS®Fair Live**, an intimate and stylish stage area on the show floor. The presentations are themed by day:

- Wednesday 7/25: Hardware & Materials
- Thursday 7/26: Machinery
- Friday 7/27: Software

**Exhibitor participation in Rapid Fire presentations is COMPLIMENTARY**, but limited time slots are available! Time slots are secured on a first come, first served basis...**[sign up today!](#)**

Questions: Adria Salvatore, AWFS®Fair Education & Conference Director  
323-215-0311 (direct) or email [adria@awfs.org](mailto:adria@awfs.org)

## VISIONARY AWARDS – ENTER TODAY!

AWFS®Fair is now accepting new product entries! Submit your new product to be eligible to win a 2023 Visionary Award. Follow this link to enter the award portal. <https://visionaryaward23.artcall.org>

## MONORAIL DISCOUNTS

AWFS®Fair now offers a Monorail discount, purchase one day, 2 day or up to a 7-day pass in advance! AWFS®Fair is working to make your trip a little easier. [Click here.](#)

## EXHIBITOR REGISTRATION

Is now OPEN, please go in register your booth staff and get the Invite a customer code. The link for exhibitor registration will be sent to the main trade show contact only.

[Link to registration](#)

**Problems with registration or want to check on the status of your registration?**

Contact (224) 563-3761

Email: [AWFSFair@csreg.zohodesk.com](mailto:AWFSFair@csreg.zohodesk.com)

## INVITE-A-CUSTOMER

**Bring your customers to the show for FREE!**

Show your customers they are important to you and invite them to the show at no charge! This program allows you to share your code in exhibitor registration to invite your customers to the show - for free! It's easy to set up the code, and to send out. You will receive all the demographic information from those attendees who register using it. This is FREE for you, and FREE for your customers! More information [click here.](#)

## MARKETING MANUAL

Is now available and online! This is your primary source for all information on how to promote your presence and advertise for the show. You can find all the information and more for:

- Promotions and Opportunities
- Meeting rooms
- Personalized web banners
- & more

Please [click here](#) to see the entire manual.

## HOUSING IS OPEN

Housing is now open, and you can book your rooms in the AWFS®Fair room block. Secure your rooms at your preferred Las Vegas location.

[Housing link](#)

**The one and only official hotel provider of AWFS Fair® is onPeak. Please note that hotel reservations made through any company other than onPeak are at the exclusive risk of the individual. If other companies contact you for hotel/travel bookings, they are not endorsed by AWFS Fair®.**

## SPONSORSHIP SPOTLIGHTS

Did you miss a sponsorship spotlight? Be sure to check out these exciting offerings for the show!

- [Wi-Fi Sponsorship](#)
- [Aisle Sign Sponsorship](#)
- [Attendee of the day sponsorship](#)

- [Virtual Whiskey Tasting Sponsorship](#)
- [Coffee Sponsorship](#)

Email Amy Bartz-Simmons with any questions. [amy@awfs.org](mailto:amy@awfs.org)

## SPONSORSHIP & SIGNAGE

Add a sponsorship or hanging banner to your 2023 budget to boost traffic to your booth and increase your brand awareness. Please check out the offers and call Amy with any questions.

[Sponsorship Opportunities](#) & [Sponsorship Contract](#)  
[Hanging Banner Opportunities](#) & [Hanging Banner Contract](#)  
[Meter Panel Map & Inventory](#)

***According to the Center for Exhibition Industry Research (CEIR), exhibit booth efficiency jumps 104% when adding sponsorship to an event plan.***

## AWFS® FAIR REFERRAL PROGRAM

You help us, we reward you! Everyone knows 9 in 10 buying decisions are made with peer recommendations. That said, the AWFS® Fair has started a new referral program that allows each exhibitor to earn money for their next booth. [Click here](#) to download the form.

## ONLINE DIGITAL BOOTH

Each exhibitor should have received their digital booth password and instructions to access your [online profile](#). Please be sure to check your categories, show guide and company profile.

You can also access your account and pay your booth online. [Instructions](#)

[Upgrade your online listing](#)

[Need help? Contact Blake@expocad.com](#)

## AWFS® FAIR LOGO

It is never too early to promote your presence at the Fair, and 2023 show logos are already available to select on our [website](#). Be sure to put the logo on your website, emails, marketing materials and more!



## FOLLOW US ON SOCIAL MEDIA

Follow us on social media. Be sure to follow, like and share!

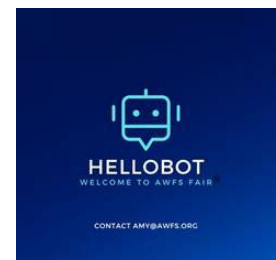
[Instagram](#)

[Facebook](#)

[LinkedIn](#)

## CALLING ALL ROBOTS!

AWFS® is presenting a dynamic and interactive branding opportunity for exhibitors to put smart technology in front of every human that enters the Fair. Working collaboratively with AWFS® Fair, this unique feature will create an engaging experience and leave a memorable identity for your company. Let's bring a futuristic and intelligent experience to the door of AWFS® Fair. Contact Amy Bartz-Simmons at [amy@awfs.org](mailto:amy@awfs.org), to learn more about how your robot can take center stage of the AWFS® Fair Lobby.



## TOOL TOUR 2023 *Program is full!*

2023 Tool Tour is stomping its way back to AWFS®Fair! The tour is FREE to exhibitors and attendees who participate. Companies that meet the criteria may fill out the form and return it to AWFS for approval.



## MAVERICK AWARD

The Maverick Award will honor excellence in marketing strategy and execution for Tool Tour participation at AWFS®Fair 2023. The competition will recognize one qualifying exhibitor based on a variety of criteria within seven different categories. The winner will be announced at the AWFS®Fair this July and will receive a custom trophy and be featured at the show and online. Details will be sent directly to qualifying Tool Tour participants.

## INSURANCE

Each exhibitor must have current Exhibitor Liability Insurance on file with AWFS Fair. Please [click here to purchase](#) from our preferred vendor or you are welcome to send your own to us as well. [Learn more.](#)

## LIST RENTALS/SCAMS

Beware of Imposters and Unofficial Vendors.

In the months leading up to the AWFS®Fair, sometimes exhibiting companies are contacted by individuals that claim to represent AWFS®Fair – often selling advertising in fake show directories or offering “attendee lists” for sale. Do not be tricked! [Click here](#) for more information.

## OFFICIAL SHOW DIRECTORY

In an effort to make another stride in sustainability the show directory will be combined with the official show daily and available each day of the AWFS Fair 2023. Please contact Woodworking Network to learn more about this exciting new opportunity. In addition, the online floorplan (link) and show app will have the most up-to-date information at all times.



## AWFS MEMBER COMPANY LOGO

AWFS® Member companies can now proudly share with all that they are part of the association. Post on your website, email footers, advertisements, and anywhere you see fit! Thank you for being a member and supporting the association! Please email Adria with any questions on the member logo. Adria Salvatore, [adria@awfs.org](mailto:adria@awfs.org)



## AWFS.ORG

Check out AWFS.org for news and updates. Be sure to check out the publications available in the [AWFS Newsroom](#), to learn what AWFS® is doing, how we are supporting our industry, and opportunities for you to learn or get involved.



## AWFS® JOB BOARD

Did you know that we have a job board? Check out jobs and posts jobs online at <https://www.awfs.org/jobs/>.

### Who do I contact with questions?

Booth Sales, Advertising, Sponsorship, Proposals, Signage and Banners, Floor plan

**Amy Bartz-Simmons, AWFS® Fair Sales Director**

323.215.0302

[amy@awfs.org](mailto:amy@awfs.org)

Membership and Booth; Billing and Payment questions, Visionary Award information and AWFS® Membership information

**Angela Hernandez, Executive Assistant & Accounts Receivable**

323.838-9440

[angela@awfs.org](mailto:angela@awfs.org)

Overall Exhibitor Operations & Trade Show

**Kim Roehricht, AWFS® Fair Trade Show Director**

323.215.0315

[kim@awfs.org](mailto:kim@awfs.org)

CWWK and Education

**Adria Salvatore, AWFS® Association Director**

323-215-0311

[adria@awfs.org](mailto:adria@awfs.org)

*This email is being sent to you if you are the Trade Show Contact, Alternate Trade Show Contact or Marketing contact in our database. Please email [Angela@awfs.org](mailto:Angela@awfs.org) or [Amy@awfs.org](mailto:Amy@awfs.org) if you would like to change your contact status in our database.*